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Stripe Tax integration partnership

Stripe Tax integration partnership

The integration that's been in technical preview since March is now generally available, and Stripe added us to their app gallery this morning. Marketing post lands tomorrow; this is the internal one.

What ships

A per-tenant toggle to delegate US sales-tax (and a few other non-EU jurisdictions) calculation to Stripe Tax instead of our internal engine. Customer-visible benefit: nexus and economic threshold tracking that we never planned to build ourselves.

Public documentation: [Stripe integration](#).

Commercial

This is a referral arrangement, not a revenue share. The contract sits with Ali in #legal-archive if you need to see it.

What changes for internal teams

- **Support:** the runbook for "why is the tax wrong?" now branches on `tax_calculation_source`. Updated in the support wiki.
- **Tax & Money:** the team owns the integration. Stripe Tax outages do not page us; they fall back to internal calculation.
- **Sales:** new talking point for the US mid-market — see the updated battle card.

Drinks Thursday in Lisbon. Talk to Ali if you can fly down.